## PIYUSH.

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### **PROFESSIONAL SUMMARY**

I am a Project Management Executive and Client Success Partner with Ten Months of experience in coordinating EdTech (E-learning) projects and managing client & customer support. I excel in data-driven reporting, client relationships and process optimization to enhance client engagement through effective training solutions. Self-driven and currently upskilling in SQL to enhance technical proficiency.

## **EDUCATION**

Master of Commerce (Project Planning & Business) Kurukshetra University Aug 2020 - Nov 2022 74.64%

Bachelor of Commerce (Computer Application) Kurukshetra University Aug 2017 - Nov 2020 63.64%

#### WORK HISTORY

# Project Management Executive || Client Success Partner

Skills Café || Bangalore (Remote)

Nov 23 - Aug 24

- Drove stakeholder satisfaction by managing end-to-end project lifecycles, achieving 95% client retention through quality assurance and delivery excellence.
- Optimized operational workflows through strategic project planning and resource allocation, increasing cross-functional team productivity by 25%.
- Developed data-driven reports and analytical frameworks that informed strategic decision-making, improving operational efficiency by 30%.
- Spearheaded process automation initiatives using macros, reducing manual administrative tasks by 40%.

### **CERTIFICATION & TRAINING**

• MS Excel Basic to Advance (Certified) Nov 2022 - Apr 2023

Data Visualisation & Insights.
May 2023 - Nov 2023

Project Management Virtual Experience
Dec 2023 - Mar 2024

Power BI (Certified) Sep 2024 - July 2025

### HARD SKILLS

- Client success, and cross-functional collaboration.
- Familiar with Agile methodologies, including Kanban and Scrum.
- Process optimization, administrative efficiency, and operational tasks using MS Projects.
- LMS, ticketing systems, and remote team collaboration with Zoom, MS Teams & Planner.
- Project coordination, workflow management, and deadline-driven execution with Microsoft Projects.

### SOFT SKILLS .

- Precise with a focus on accuracy and quality.
- Dynamic in fast-paced environments.
- Forward-thinking and innovative approach, with a focus on solutions and process improvement.
- Resilient and resourceful, maintaining composure and delivering results under pressure.

## **DECLARATION**

I hereby declare that the information provided above is true and correct to the best of my knowledge.

Place: Yamunanagar PIYUSH.